

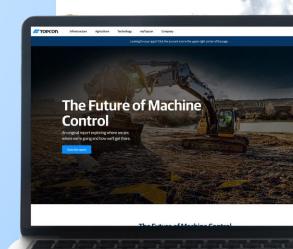
The Future of Machine Control

The problem

Topcon needed to build brand preference to become the supplier of choice for machine control technology.

The solution

Establish Topcon as *the* global authority on construction automation with a first-of-its-kind industry report. The report uncovered the biggest challenges in the sector, positioning machine control as the answer and Topcon as the expert.





18%
Increase in share of voice vs competitors

30,000+
clicks to view report

Audience recalled seeing Topcon content
43%
Increase in Google searches

more than direct competitor

Report used in government briefings to lobby for increased machine control adoption



271k Video views



But most contractors are using it on less than 25% of projects





Report translated into

7

languages for local activation



Pieces of media coverage

203Webingrattendees

"This project has elevated Topcon to a position of authority for all things machine control and automation."

David Bennett Director of Corporate Communications Topcon Positioning Systems