## **Best Mid-Range Budget Campaign**

In just under two months, our marketing team delivered a detailed integrated communications campaign targeted at different audiences to launch a new builders merchants branch in Birmingham.

Through research and a range of marketing methods, we delivered the single most successful branch launch in EH Smith's 95 year history, enabling the new branch to exceed all expectations.















Bus Backs **525K reach** 



Petrol Pumps **64K fill-ups** 



ATMs

34K engagements



Radio 4.5M reach



Direct Mail **50K+ reach** 

