CMA BEST CONTRACTOR **MARKETING CAMPAIGN**



PARKERAY

Popcorn With Parkeray: The Cinema Experience

With the objective of increasing project enquiries within the first half of 2018, Parkeray's 'Cinema Experience' is a creative example of a direct marketing campaign, which successfully promotes Parkeray's construction expertise, positive working relationships and brand personality resulting in a 7% (£11M) increase in project enquiry value this year.

INTEGRATED CAMPAIGN: DIRECT MAIL | WEBSITE | E-SHOT

DIRECT MAIL 3,000 **CLIENTS MAILED WEBSITE** LANDING PAGE 1,270 VIEWS www.parkeray.co.uk/cinema **VIDEO**

1,210 PLAYS

E-SHOT OPENED (UNIQUE)

> 1,420 TIMFS ve yon got your tickets?! @Parkeray inemaexperience #popcorn #greatidea



+7% (£11M) **INCREASE IN VALUE OF PROJECT** ENQUIRIES IN 2018

ROI

633,842%

SCREENING

CINEMA

THE ECONOMIST

VIRGIN ATLANTIC AIRWAYS

THE CONFIDENTIAL CLIENT

EXPERIENCE