



Category Description Client Agency Best use of Events & Live Marketing Welcome to the Underworld exhibition RIW CIB









Technical seminar attended by

207 Delegates

from leading organisations

5 850 **visitors** to the exhibition in total

19,766 views on The Building Centre website

3,545 Visits on the dedicated microsite

fantastic way to associate our brand with interesting underground projects. The type of contacts who attended events during the exhibition period, and our speaker evening specifically, were the right people, in the right frame of mind. RIW don't go for a hard sell approach; this collaboration was a subtle way of raising awareness of our ongoing involvement in major projects with cutting-edge practices.

Martin Radford Business Manager RIW

