Construction Marketing Awards 2023
TradeChoice Carpet & Flooring
Best Distributor Marketing Campaign



RELY ON US TO MAKE YOUR JOB EASIER

OBJECTIVES

Create an awareness of our new platform, tradechoice.com, highlighting its capabilities and the benefits to our customers, both existing and future

Create a strategic activation campaign, as customers would be required to sign-up to the new website

STRATEGY

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Highlight selected features and benefits of tradechoice.com

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Create a multi-channel campaign

45)

Target customers with messaging relevant to them

RESULTS

350/0

Sign-up rate of active accounts

Increase in the rate of new account openings