Category 19 Best use of Content Marketing



Summary

Most UK office employees deliver poor quality work due to office noise levels – this was the crux of the Oscar Acoustics Noise Annoys campaign which delivered over 118 leads.

The company's turnover shot up by a third, and MD Ben Hancock attributes 70% of this to The Think Tank's campaign.

This integrated campaign focused around a hero whitepaper with proprietary research, amplified by PR and digital advertising

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Results

118 leads	20% growth in website visitors
53 press articles	25% sales growth due to campaign



Celebrating 30 years of brilliant B2B marketing and PR in 2023

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